



Employer: Next Wave Commercial Real Estate, Inc.

Position: Junior Associate

Company Description:

Next Wave Commercial is an innovative, full-service commercial real estate brokerage firm known for retail, restaurant, and creative office property sales and leasing throughout San Diego County's best neighborhoods.

Job Description:

We are seeking tenacious, like minded thinkers who are entrepreneurial in spirit, crave creativity, and are interested in breaking into the fast-paced world of commercial real estate through an apprenticeship. Ideal candidates are outgoing, self-motivated individuals with strong interpersonal skills, and can demonstrate the ability to effectively manage time and multi-task.

As a junior associate you will be shadowing members of the team as they meet with clients, prospect for new business, interview for assignments, tour properties, and negotiate deals. During the first 6 months of entering this position, a junior agent will be expected to support the team while gaining significant on-the-job type training. The second 6 months will transition towards the agent participating more actively with the team on deals and beginning to generate their own transactions.

Desired Skills/Qualifications:

- Exceptional interpersonal skills, both verbally & in writing
- Detail oriented / intense work ethic / driven to succeed
- Currently licensed by the California Department of Real Estate or ability to obtain license within the first 2-3 months of employment
- Proficient in Word, Excel, PowerPoint
- Bachelor's Degree
- Previous sales experience a plus

Compensation:

\$3,000 per month for 6 months, followed by a commission-based sales structure thereafter.

Inquiries:

Please send resumes and cover letters to info@nextwavecommercial.com